

Cross-Border Institutional Private Placements



Chapman and Cutler LLP has been called a leader in the areas of public and private finance. The firm's Corporate Finance Department has engaged in a diverse global finance practice for more than 70 years. Attorneys in the firm's Cross-Border Institutional Private Placement Group have served as special counsel to institutional investors (including virtually all of the large and medium-sized U.S. and Canadian insurance companies), pension funds, commercial banks, investment banks and other financial institutions and the sponsors of financial products, such as mutual funds and investment trusts. In a representative year more than \$12 billion (U.S.) in securities are issued in transactions in which the Corporate Finance Department participates. Our cross-border institutional private placement transactions involve issuers and guarantors domiciled in numerous foreign jurisdictions. These nations include, but are not limited to, England, Germany, France, The Netherlands, Norway, Finland, Switzerland, Canada, Australia, New Zealand, Ireland, Sweden, Bermuda, the Cayman Islands, Malta, Greece, Hong Kong, Japan, Luxembourg and Mexico. The Corporate Finance Group's practice also includes representation of foreign corporations entering the U.S. private placement market as issuers of securities. The group acted as special issuer's counsel to the first Irish, German and Finnish corporations to close U.S. private placements, and to one of the largest corporations in Norway, as well as many corporations listed on the Financial Times FT-SE 100 Index.

Representative Transactions

(please note: unless indicated, all amounts in U.S. dollars)

IN CANADA

- We represented clients in a \$665 million leveraged lease of an ethylene plant facility of a major Canadian chemical company.
- We represented investors in the issuance of \$621 million in senior notes of a Canadian-based international printing company.

Attorneys

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Related Practices

Corporate Finance and
Securities

IN GERMANY

- The Group participated in the issuance of \$660 million senior guaranteed notes guaranteed by an international automobile manufacturing company based in Germany.

IN THE UNITED KINGDOM

- We represented clients in their purchase of \$375 million senior notes of a UK-based holding company for a leading food producer.

IN THE NETHERLANDS

- Our Group participated in the issuance of \$455 million senior notes of a Dutch-based international chemical distribution company.

IN FRANCE

- We represented clients in connection with the purchase of \$150 million senior notes of a French building material company.
- We represented clients in connection with the issuance of \$90 million in senior notes of a French market research company.

IN DENMARK

- We represented clients in connection with the issuance of \$300 million senior notes of a Danish airport.

IN FINLAND

- The Group participated in the issuance of \$385 million senior notes of a Finnish natural resource company.

IN THE REPUBLIC OF IRELAND

- The Group participated in the issuance of \$95 million senior notes of an Irish manufacturing concern.

IN SWITZERLAND

- We represented clients in their purchase of \$100 million of senior guaranteed notes of a Swiss-based international manufacturing concern.

IN SWEDEN

- The Group participated in \$215 million senior secured guaranteed notes of a drilling and exploration concern.

IN NORWAY

- We represented clients in connection with the issuance of \$60 million senior notes of a Norwegian chemical company.

IN AUSTRALIA

- We represented clients in connection with the issuance of \$625 million and a \$100 million of senior notes of a leader in the Australian gaming industry.
- We represented clients in connection with the issuance of \$230 million senior notes of an Australian industrial company.

IN NEW ZEALAND

- We represented clients in connection with the issuance of \$45 million senior notes of a New Zealand newspaper.

IN GREECE

- We represented clients in connection with the issuance of \$325 million of senior notes of a Greek construction concern.

IN ASIA

- We represented clients in connection with the issuance of \$145 million in senior guaranteed notes of a Hong Kong based international manufacturing company.
- We represented clients in connection with the issuance of \$14 million senior notes of a Japanese pharmaceutical concern.

IN THE CAYMAN ISLANDS

- We represented clients in connection with the issuance of \$100 million senior notes of a Caribbean utility.

IN THE REPUBLIC OF MALTA

- We represented clients in connection with the issuance of \$43 million in senior notes of a Maltese banking concern.